



Steel Complex (Pvt) Limited

Manufacturers of Steel Wire, Steel Wire Ropes Galvanized & Un-Galvanized all constructions, Pre Stressed Concrete (P.C) Wires Plain & Indented, P.C Strands Normal & Low Relaxation, Aluminium Wire Rod E.C Grade, Bare & Insulated All Aluminium Conductor (A.A.C) Aluminium Conductor Steel Re-Inforced (A.C.S.R), Aluminium Alloy Conductor (A.A.A.C), Copper Conductor & Electrical Cables all sizes and types according to all International Standards.



Ref. No. SCL/FESCO/All-Procurements/July/01

Date: 28-07-2026

To,
Director (Material Management)
Faisalabad Electric Supply Company (FESCO)
Faisalabad.

Subject: Grievance Regarding Tender Eligibility Criteria for Procurement of 11 kV Distribution Material

Respected Sir,

We respectfully wish to draw your kind attention to certain provisions of the upcoming FESCO procurement tender for 11 kV distribution material.

The existing eligibility criteria, particularly those relating to past execution experience, merit reconsideration to ensure that only technically competent and experienced manufacturers participate in the procurement process. The supply of 11 kV distribution material is a highly specialized field where proven manufacturing capability and successful execution history are essential to ensure product quality, system reliability, and long-term network performance.

If procurement is awarded to firms having limited experience or insufficient performance history in the manufacturing and supply of 11 kV distribution material, FESCO may face serious operational and financial challenges, including:

- Supply of substandard or inconsistent quality material.
- Increased technical and line losses due to inferior product performance.
- Premature failure of conductors and associated distribution equipment.
- Higher maintenance and replacement costs.
- Frequent interruptions in the distribution network, affecting consumers.
- Financial burden on the utility due to reduced service life of the supplied material.

Considering the critical importance of these materials in the power distribution system, it is in FESCO's best interest to ensure that procurement is made only from manufacturers with established technical expertise, adequate production capability, and a proven track record of successful supplies to power utilities.

We therefore respectfully request FESCO to review and rectify the tender eligibility criteria relating to past execution experience so that they appropriately reflect the technical complexity of the procurement and encourage participation by genuinely qualified and experienced manufacturers. Such a revision will promote fair competition while safeguarding FESCO's operational interests and ensuring the procurement of reliable, high-quality material.

We trust that FESCO will give due consideration to this matter in the interest of transparency, quality, and the long-term reliability of Pakistan's power distribution network.

Kind regards,

Authorized Signatory
Steel Complex Private Limited.



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