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Ref. No.: FC/FESCO/Procurement/94/2026

Date: 28-07-2026

The Director (Material Management)
Faisalabad Electric Supply Company (FESCO)
Faisalabad

Subject: Representation Regarding Tender Eligibility Criteria for Procurement of 11 kV Distribution Material

Respected Sir,

We respectfully submit this representation regarding the eligibility criteria prescribed in the forthcoming FESCO tender for the procurement of **11 kV Distribution Material**, particularly the requirement relating to prior execution experience.

The manufacture and supply of 11 kV distribution material is a highly specialized activity requiring proven technical expertise, robust manufacturing capability, and a demonstrated performance record. The prescribed experience criteria are essential to ensuring that procurement is undertaken only from manufacturers capable of consistently delivering products that meet the required standards of quality, reliability, and operational performance.

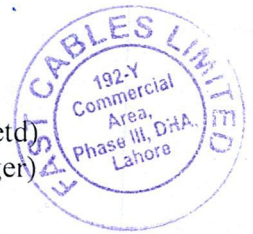
Any relaxation of these requirements may increase the risk of procuring materials from manufacturers without adequate experience, potentially leading to quality concerns, higher maintenance costs, and adverse implications for the reliability and longevity of the distribution network.

We, therefore, respectfully request FESCO to review the tender eligibility criteria relating to prior execution experience to ensure they reflect the technical complexity and strategic importance of the procurement. This would promote fair competition among qualified and experienced manufacturers while safeguarding FESCO's operational interests and ensuring the procurement of reliable, high-quality materials.

We are confident that FESCO will give due consideration to this representation and shall be grateful for your favorable consideration and appropriate action.

Yours faithfully,


Lt. Col. Shaukat Ali (Retd.)
(Deputy General Manager)
0321-4434423



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