



Amin & Co
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Manager Procurement
Railway Estate Development and Marketing Company
(REDAMCO)
Islamabad.
(Through: e-PADS v2.0)

9 July 2026

AC/REDAMCO/P54278/02/2026-27

Subject: Respectful Request for a Short Extension of the Bid Submission Deadline – Procurement of Consultancy Services (Reference No. P54278) hosted on e-PADS v2.0 on 01 July 2026

Reference: Tender Notice “Procurement of Consultancy Services”, Ref. No. P54278, hosted on e-PADS v2.0 on Wednesday, 01 July 2026 at 06:00 PM; and Clarifications issued by REDAMCO on e-PADS v2.0 on 08 July 2026 at 02:09 PM.

Respected Sir / Madam,

At the outset, we thank REDAMCO for the opportunity to participate in the captioned procurement, and for the courteous and considered clarifications issued through e-PADS v2.0 on 08 July 2026 in response to our queries dated 03 July 2026. The clarifications have been most helpful in shaping our understanding of REDAMCO’s requirements, and we place on record our appreciation for the time and effort taken by REDAMCO in preparing them.

With utmost respect, and mindful of REDAMCO’s own tight programme, we would beg leave to place before the Committee a short and purely practical request for a modest extension of the bid submission deadline, so as to enable us to prepare a proposal that does full justice to the assignment. Our request is in no manner a reflection on REDAMCO; it is occasioned solely by the sequence of events set out below and by the substantive matters clarified on 08 July 2026, which have understandably required us to revisit certain aspects of our bid strategy.

1. Sequence of Events

S. No.	Date & Time	Event
1	Wed, 01 Jul 2026, 06:00 PM	Notice of “Procurement of Consultancy Services” (Ref. No. P54278) hosted on e-PADS v2.0, together with the bidding document.
2	Fri, 03 Jul 2026, 02:17 PM	Amin & Co. submitted twelve (12) written clarification queries through e-PADS v2.0.
3	Mon, 06 Jul 2026	Pre-bid meeting held; it was indicated that the version of the bidding document earlier available on e-PADS v2.0 was, in certain respects, incomplete relative to the version hosted on REDAMCO’s website.
4	Wed, 08 Jul 2026, 02:09 PM	REDAMCO issued its formal responses to the clarification queries on e-PADS v2.0.



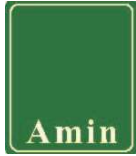
5	Thu, 16 Jul 2026, 02:00 PM	Prevailing deadline for submission of bids on e-PADS v2.0.
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2. Effective Preparation Window Available to Bidders

The bidding notice was hosted on e-PADS v2.0 in the evening of 01 July 2026, with the submission deadline fixed at 16 July 2026, 02:00 PM. On the face of the notice this affords a preparation window of approximately fifteen (15) calendar days. In practice, however, the effective window available to prospective bidders has been shorter, for reasons that we set out below in a spirit of transparency rather than complaint:

- (a) Late-evening hosting on 01 July 2026. Since the notice was hosted at 6:00 PM, the first working day on which bidders could meaningfully begin their review was 02 July 2026.
- (b) Clarification at the pre-bid meeting of 06 July 2026. At the pre-bid meeting it was helpfully indicated that the version of the bidding document initially available on e-PADS v2.0 was, in certain respects, incomplete relative to the version hosted on REDAMCO's website. Prospective bidders were, in practical terms, working from the complete and authoritative document only with effect from 06 July 2026.
- (c) Issuance of clarifications on 08 July 2026. REDAMCO's formal responses to our twelve queries were received on 08 July 2026 at 02:09 PM. It is from that moment – and quite properly so – that bidders have the settled, clarified basis on which to finalise their proposals.
- (d) Material matters clarified on 08 July 2026. Several of the clarifications, though most welcome, have introduced substantive elements that call for careful re-work on our side, including (i) the confirmation, at Query 6, that a Consortium bidding for both Packages must submit two entirely separate proposals with a Bid Security of PKR 2,000,000/- for each; (ii) the introduction, at Queries 13 and 14, of a consultancy-fee-based scoring band (30 / 20 / 10 marks) for financial-advisory experience and, importantly, the rejection of any reference project having a consultancy fee below PKR 10 million – which requires us to re-examine and re-select from our project database with care; and (iii) the confirmation, at Query 2, of the treatment of shareholder experience of newly formed member entities, which has a direct bearing on the composition and documentation of our engineering member's submission (including a partner based abroad).

Taken together, and with all due respect, the effective preparation window has, in practical terms, been closer to eight (8) calendar days between 08 July 2026 and 16 July 2026, as against the nominal fifteen (15) calendar days notionally afforded by the original notice – a shortfall of approximately seven (7) calendar days. This is, of course, not a matter of any fault on the part of REDAMCO; it is simply the arithmetic reality that we would humbly place before the Committee for its kind consideration.



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3. Why the Requested Fourteen (14) Calendar Days

The additional period is required in order to accommodate the following work-streams that, in light of the 08 July 2026 clarifications, must now be undertaken with fresh diligence:

- (i) Preparation of two independent Technical and Financial Proposals (one for each Package) with two separate Bid Securities of PKR 2,000,000/- each, together with the arrangement of the associated banking instruments – an exercise the need for which crystallised only upon receipt of the clarifications.
- (ii) Re-mapping of the Consortium’s project experience database against the newly clarified consultancy-fee thresholds of PKR 50 million, PKR 25 million and PKR 10 million, and the identification and documentation of the strongest verifiable references (contracts, work orders, completion certificates and client verifications) for each Package.
- (iii) Coordination with our Legal and Engineering members – the latter comprising a foreign partner – for the compilation of member-firm registration documents, CVs of Key Experts, staffing schedules and internal legal opinion on the shareholder-experience question addressed at Query 2. Given time-zone and courier logistics, this coordination is unavoidably iterative.
- (iv) Revision of the Financial Proposal and internal cash-flow projections having regard to REDAMCO’s clarification at Query 11 that no advance payment shall be payable under the assignment.
- (v) Preparation of the Consortium Agreement clearly identifying the Lead Financial Advisory Firm, Legal Advisory Firm and Technical/Engineering Advisory Firm, with their respective roles and joint-and-several liability – requiring careful drafting and legal review across the three member firms.
- (vi) Internal quality-review cycles by our engagement partners before the proposal is uploaded on e-PADS v2.0, which is an integral part of our firm’s risk and compliance protocols.

The extension sought – **fourteen (14) calendar days** – has been arrived at by adding the seven (7) calendar days of preparation time that were, in practical terms, unavailable prior to receipt of the clarifications on 08 July 2026, and a further seven (7) calendar days reasonably required to undertake the discrete work-streams noted at (i) to (vi) above with the care that a procurement of this importance deserves. We have been mindful, in framing this request, of REDAMCO’s own programme constraints, and have kept the requested extension to the shortest period that would, in our respectful view, permit a fair and considered proposal.

4. Formal Request

In light of the foregoing, we most respectfully request REDAMCO to be pleased to:

- (a) Extend the bid submission deadline presently fixed at Thursday, 16 July 2026, 02:00 PM by a period of fourteen **(14) calendar days**, so as to fall due on **Thursday, 30 July 2026 at 02:00 PM**; and



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- (b) Publish a formal corrigendum on e-PADS v2.0 recording the revised deadline, so that the extension is transparently notified to all prospective bidders and the principle of equal treatment is fully preserved.

5. Closing

Amin & Co., together with our Consortium partners, remains keenly interested in the assignment and stands ready to submit a comprehensive proposal within an equitable and workable timeframe. We should be most grateful for a kind confirmation of the requested extension at the earliest possible opportunity, so that firm-wide resources may be committed accordingly. We remain, of course, entirely at REDAMCO's disposal should any aspect of this request require further elaboration or discussion.

We thank the Committee, once again, for the fair and considered manner in which this procurement is being conducted, and for the courtesy of receiving this request.

With profound respect,

Yours faithfully,

for and on behalf of

AMIN & CO., Chartered Accountants

Shaukat Amin Shah

Senior Partner