

Ref. No. KSL/Clarification/786-10526

Dated: 30.06.2026

Chief Executive Officer
SEPCO Sukkur.



SUBJECT: Clarification Regarding Contractual Experience against Tender # NCB-S-01/2025-R to be opened on 07-07-2026

Dear Sir,

Reference to the subject tender, your special attention is invited towards the condition under **Eligible Criteria** on Page 31, according to which the bidder must have demonstrated at least 02 No's Purchase orders successfully completed within last 5 years of tendered material WITH THE SAME QUANTITY OR ABOVE. And the bidder shall provide at least 02 satisfactory operational experience certificates of the tendered material WITH THE SAME QUANTITY OR ABOVE.

It is beyond our understanding sir the condition of supplying 02 Nos. purchase orders of same quantity of tendered store along with their satisfactory operational experience certificates as it seems to be induced bilaterally in order to block the participation of other firms who have not yet supplied the single order of SEPCO tendered quantity of store.

It is worth mentioning sir that other Disco's like LESCO, implements the condition of completion of at least 01 purchase order of tender store with satisfactory operational certificates from the end user without imposing the condition of tendered quantity of store thus enabling maximum participation of bidders resulting in a very healthy competition (copy attached). But we are sorry to say that in SEPCO case the situation becomes discouraging as we have a vast manufacturing experience of more than 40 Years Regarding supplies of distribution line hardware materials, LT/HT Steel Structures, 11 KV Dropout Cutouts to almost all the Disco's throughout Pakistan and now completing the supplies of 5/6 purchase orders of 132KV transmission line ZM Towers, Leg extensions& Columns, Beams etc. in the recent past.

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However, if this practice continues which has been observed for the first time in SEPCO then there is no need to float the tenders rather divide the tendered quantity among the traditional favorite firms. Nevertheless, in order to facilitate the participation of maximum number of Firms, we here by request your good self that by following the pattern of LESCO, Kindly issue a corrigendum in respect of ELIGIBILITY CRITERIA that

“the bidder must have demonstrated at least 01 purchase order successfully completed of tender material and shall provide at least 01 satisfactory operational certificate from the end user.” This act would surely emerge in the reduction of rate of tendered store and also their supplies in time.

Thanking You.

Your Sincerely,
For Khalifa Sons Pvt. Ltd.


(Chief Engineer)



Engineer (Development) PMU SEPCO Sukkur for information

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The bidder is required to upload registration/pre-qualification as suppliers/manufacturers with LESCO/DISCOs/NTDC/GENCOS or PPMC and registered with Income Tax & Sales Tax Departments on FCS basis (Delivery to Consignee's Store LESCO warehouse Chichokimallian District Sheikhpura).	Yes
The bidder/manufacture/JV shall upload at least one (01) satisfactory performance (end-user) certificate of each offered equipment with the bid or educational order of offered material along with its GRN/ Completion certificate and same must be in successful operation for at least one year (from the date of installation to be provided by the bidder from the concerned DISCO/NTDC).	Yes
The bidder shall upload Valid Type Test Reports issued by designated lab(s) mentioned in NTDC revised type test policy (Amended-to-date) OR unconditional undertaking/confirmation duly signed and stamped by the bidder and supported by the manufacturer for fresh type tests duly with in delivery period and at bidder own cost as per type test Specification-Technical Provision of the bidding document.	Yes
The bidder shall upload technical data & drawings of each offered equipment and schedule of deviation (if any).	Yes
The bidder shall upload an Undertaking on non-judicial stamp paper of Rs.100 that "the bidder agreed/ will comply with all the clauses/conditions mentioned in the bidding documents" (If there is any deviation from any clause/condition, the bidder shall submitted/ upload the same on EPADS along-with undertaking. In case of non-provision of undertaking the bidder shall be considered as ineligible.	Yes

Evaluation Criteria

Eligible bidder(s) with substantially responsive bid(s) offering **Least Cost Based Selection (LCBS)** shall be consider for the award of contract(s).

Least Cost Based Selection (LCBS)

