

GT/MEPCO/PMU-23,24&25/CL /POLE

Date: August 18, 2026

To,

The Manager Procurement (PMU),

Multan Electric Power Company (MEPCO),

o/o Chief Engineer (Development) PMU MEPCO, Khanewal Road, Multan.

Through EPADS v2.0

Subject: Request for Clarification regarding Basis of Price Quotation (DDP Basis versus Price Inclusive of All Taxes)

Reference: Tender Nos. PMU-23/2026-27, PMU-24/2026-27 and PMU-25/2026-27, bid opening 27.08.2026.

Dear Sir,

We, M/s Global Technologies, want to participate in the above tenders and require a clarification on the basis on which prices are to be quoted, as the bidding documents and the EPADS portal appear to state two different positions.

1. Special Conditions for Bid, Clause 17.0 states: "The Price Quoted shall be DDP Multan Basis." DDP (Delivered Duty Paid) is an Incoterm under which the seller bears the import duties and customs clearance in addition to delivery.
2. The EPADS portal, however, displays the following instruction on the tender page immediately above the Price Schedule, in both English and Urdu:
"The prices quoted by the bidder shall be deemed inclusive of all applicable taxes, duties, and other statutory charges."
3. The same position is reflected in the bidding documents at GCC Clause 36.1, which provides that "a Supplier shall be entirely responsible for all taxes, duties, fees, etc., incurred until delivery of the contracted Goods to the Procuring Agency.
4. The EPADS instruction and the above clauses describe a price delivered to the consignee store inclusive of all taxes, duties and statutory charges, which is FCS (Free Consignee Store) basis. The Price Schedule like wise provides only for a Unit Price and Total Price in Pakistani Rupees, with no separate head for duties or taxes.

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5. Furthermore as per standard practice of DISCO's in NCB tenders the prices required from bidders is FCS basis.
6. We are accordingly unable to determine on which basis our price is to be quoted, and request your clarification on the following:
- (a) Since EPADS expressly requires the quoted price to be deemed inclusive of all applicable taxes, duties and other statutory charges, that is FCS (Free Consignee Store) basis, why has DDP basis been asked at Clause 17.0?
 - (b) Which of the two shall prevail for the purpose of quoting and evaluation of prices?
 - (c) Whether the quoted price is to include freight up to the consignee store at Multan, unloading at site, and all other applicable taxes and statutory charges.
 - (d) If FCS (Free Consignee Store) basis is intended, whether Clause 17.0 will be corrected by addendum so that all bidders quote on the same basis.

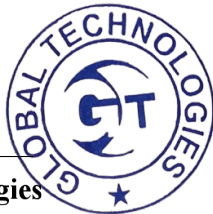
As prices once quoted are fixed and not adjustable, this clarification is necessary before we finalise our rates. An early reply through EPADS, before the bid submission deadline, will be appreciated.

Thanking you,

Yours faithfully,



For M/s Global Technologies
(Authorized Signatory)



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