

To:

Additional Director Logistics (ANS)
Pakistan Airports Authority (PAA)
Logistics ANS Branch, Logistics Centre (South)
Jinnah International Airport, Karachi

Subject: Request for Clarification / Corrigendum - Procurement of Full Body Scanners for PAA Airports

Reference: P59150 / HQPAA/1992/369/XXLN / Corrigendum #1 CORR-P59150-001

Dear Sir,

With reference to the subject bidding document, we have reviewed the Instructions to Bidders, Bid Data Sheet, Additional Bid Data Sheet, Operational and Technical Specifications / Compliance Sheet, I/T Forms, General Conditions, Special Conditions and Corrigendum.

As the procurement requires full technical compliance and includes significant factory acceptance, training, installation, support and life-cycle obligations, we respectfully request clarification of the following points so that all prospective bidders may prepare their bids on a common and unambiguous basis.

S. No.	Clause Reference	Bid Document Statement / Inconsistency	Required Clarification
1	Technical RFP 18.2; Additional SCC GCC 23; Additional SCC GCC 35	RFP: 2-year unconditional warranty from SAT. Additional SCC Performance Guarantee clause: standard warranty 24 months. Later Additional SCC Warranty clause: 12 months / one year.	Confirm definitive warranty period as 24 months from successful SAT and amend all inconsistent SCC text accordingly.
2	Technical RFP 1.25 and 18.2	Clause 1.25 says 2-year SLA beyond warranty is optional, priced separately and excluded from evaluation. Clause 18.2 says successful bidder shall provide 2-year SLA.	Confirm whether SLA is optional or mandatory; if mandatory, define whether price is evaluated/awarded and scope of parts vs labour.
3	Technical RFP 15.1 vs Additional BDS 15(h)	Technical RFP says spares/consumables shall be quoted in USD with payment in PKR. Additional BDS requires bid prices in PKR and rejects foreign-currency bids.	Confirm currency for spares/consumables and the exact SBP conversion/payment mechanism.
4	RFB Clause 4 / Generic ITB 18 vs Additional BDS ITB 18(a)	Generic provisions contemplate security or declaration. Additional BDS says declaration is not allowed.	Confirm only Bank Guarantee / Bank Draft / Pay Order is acceptable and Bid Securing Declaration is not applicable.

5	Generic ITB 3.1-3.4 vs Additional BDS 3(c)	Generic ITB permits JV/consortium/association, case-specific BDS prohibits JV and consortium.	Confirm whether association is also prohibited and that only a single bidder may participate.
6	Generic ITB 3.9/5.2 vs Additional BDS 5(c) and Additional SCC 47	Generic ITB permits subcontracting within thresholds; case-specific clauses prohibit subcontracting.	Confirm whether OEM technicians, local logistics, civil/electrical contractors and specialist service providers are treated as subcontracting.
7	Annexure-F Clause 2 vs Additional BDS Clause 22	Annexure-F directs physical sealed copy before opening; Additional BDS says bidder may submit one physical copy and only EPADS constitutes bid submission.	Confirm physical assistance copy is optional and non-submission will not affect responsiveness.
8	Generic ITB 8.2 vs Additional BDS 8(a)-(b)	Generic clarification timeline is 3 days; Additional BDS requires 7 days and no 3-day response commitment.	Confirm the binding clarification deadline and latest expected response/addendum date.
9	Additional BDS 1(d), Technical RFP 10.1 vs Additional SCC Delivery/Commencement Clauses	BDS/RFP say 90 days from contract signing; SCC allows LOI/acceptance or contract signing.	Confirm a single commencement event.
10	Technical RFP 1.24 / I-T Forms vs Additional BDS successful-bid wording	RFP and I/T use weighted evaluated price = 80% main + 20% spares. Additional BDS also uses total price/total bid value terminology.	Confirm the 80/20 weighted evaluated price is the sole financial ranking method.
11	Technical RFP 4.3	"Passenger repositioning shall not be required during scanning" is followed by "optional feature".	Confirm whether no-repositioning is mandatory, preferred or optional and whether it affects technical compliance.
12	Technical RFP 3.1	"EC/EU compliance, Standard 2 or 3 (or higher)" does not specify the exact legislation, standard number/version or certification authority.	Identify the exact acceptable EC/EU standard/certification and documentary evidence.
13	Technical RFP 3.1	System shall be certified for operational use at international airports.	Specify acceptable certification/approval bodies and whether existing installations/approvals satisfy this requirement.
14	Technical RFP FAT Clause 11.2	Subparagraphs are numbered 12.2.1 and 12.2.2 under Clause 11.2.	Correct numbering to avoid ambiguity.
15	Technical RFP Privacy Clause 4.9	Subclauses are numbered 4.7.1-4.7.3.	Correct to 4.9.1-4.9.3.
16	Annexure-P Contract Clause 2 vs Additional SCC Clause 8(c)/13	Different order-of-precedence lists are stated.	Publish one final contract-document precedence order.
17	Technical RFP 1.25	SLA is two years but quoted SLA cost is stated to remain frozen for only one year after warranty.	Confirm whether SLA rate is fixed for the full two-year SLA period.
18	Technical RFP 3.2	No software or component manufactured or designed by	Clarify the required OEM certification wording and treatment of third-party

		India or Israel.	components/code incorporated into otherwise eligible products.
19	Technical RFP 18.1	Detailed SLA responsibilities and escalation procedures are to be mutually agreed at contract stage.	Provide minimum SLA terms/availability/penalties/escalation framework for equal pricing.
20	Additional SCC opening statement	States actual conditions may vary at contract signing with most advantageous bidder.	Clarify that material requirements affecting price/scope will not be altered after bid closing except as legally permissible and mutually documented.

We shall be grateful if the above points may kindly be clarified through EPADS and, where required, incorporated through a formal corrigendum / addendum before bid submission so that the same interpretation is applied uniformly to all prospective bidders.

Yours faithfully,

For and on behalf of **National Electronics Complex of Pakistan (NECOP)**

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