

**To:**

Additional Director Logistics (ANS)  
Pakistan Airports Authority (PAA)  
Logistics ANS Branch, Logistics Centre (South)  
Jinnah International Airport, Karachi

**Subject: Request for Clarification / Corrigendum - Procurement of Hand Baggage CT Machines for PAA Airports**

**Reference:** P58724 / HQPAA/1992/368/XXLN / Corrigendum #1 CORR-P58724-001

**Dear Sir,**

With reference to the subject bidding document, we have reviewed the Instructions to Bidders, Bid Data Sheet, Additional Bid Data Sheet, Operational and Technical Specifications / Compliance Sheet, I/T Forms, General Conditions, Special Conditions and Corrigendum.

As the procurement requires 100% technical compliance and includes a complete CT screening solution with tray return, secondary viewing, centralized remote screening/management, factory acceptance, training, life-cycle support and post-warranty obligations, we respectfully request clarification of the following points so that all prospective bidders may prepare bids on a common and unambiguous basis.

| S. No. | Clause Reference                                                                             | Bid Document Statement / Inconsistency                                                                                                                                     | Required Clarification                                                                                                                                                |
|--------|----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1      | Technical RFP 20.2;<br>Item/Lot warranty;<br>Additional SCC GCC 23;<br>Additional SCC GCC 35 | Multiple clauses state 24 months/2 years, while GCC 35 replacement clause states 12 months/1 year.                                                                         | Confirm definitive warranty as 24 months from successful SAT/installation and amend the one-year clause.                                                              |
| 2      | Technical RFP 1.23 vs 20.2                                                                   | 1.23 labels 2-year SLA beyond warranty optional; 20.2 says successful bidder shall provide 2-year SLA.                                                                     | Confirm optional vs mandatory status, start date, duration, evaluation treatment, parts coverage and award mechanism.                                                 |
| 3      | Technical RFP 17.1 vs<br>Additional BDS 15(h)/28                                             | Spares/consumables in USD with PKR payment vs PKR-only bid and rejection of foreign currency.                                                                              | Confirm currency for spares/consumables and the SBP conversion/payment basis.                                                                                         |
| 4      | Technical RFP 3.1                                                                            | "EC/EU compliance for aviation security from OEM or / and Equipment should be on TSA qualified visual image technology list."                                              | Confirm whether EC/EU and TSA requirements are alternatives, both mandatory, or one mandatory/one optional; identify exact standards/list and acceptable certificate. |
| 5      | Request for Bids Clause 4<br>vs Additional BDS 18                                            | RFB permits Pay Order, Banker's Cheque, Bank Guarantee or Bid Securing Declaration. Additional BDS prohibits Bid Securing Declaration and states Cheque is not acceptable. | Confirm accepted instruments specifically for this procurement and whether Banker's Cheque is acceptable.                                                             |
| 6      | Generic ITB 3.1-3.4 vs<br>Additional BDS 3(c)                                                | Generic ITB permits JV/consortium/association; case-specific BDS prohibits JV and consortium.                                                                              | Confirm whether association is also prohibited and only a single legal bidder may participate.                                                                        |
| 7      | Generic ITB 3.9/5.2 vs<br>Additional BDS 5(c) and<br>SCC                                     | Generic ITB contemplates subcontracting; case-specific clauses prohibit it.                                                                                                | Clarify treatment of OEM field engineers, local logistics, civil/electrical/network installers and specialist service providers.                                      |
| 8      | Generic ITB 8.2 vs<br>Additional BDS 8                                                       | Generic 3-day clarification window/response vs Additional BDS 7-day cutoff and reasonable-time response.                                                                   | Confirm binding query deadline and last date for PAA replies/addenda.                                                                                                 |
| 9      | Additional BDS 1(d),<br>Technical RFP 12.1 vs SCC<br>Delivery/Conditions<br>Precedent        | 90 days after contract signing vs LOI/acceptance or signing of contract.                                                                                                   | Define one unambiguous commencement event.                                                                                                                            |
| 10     | Technical RFP 1.22 / I-T<br>Form vs Additional BDS                                           | Explicit weighted evaluated price 80/20 vs wording "total bid value basis / total price basis."                                                                            | Confirm 80/20 weighted formula is the sole financial ranking basis and explain relation                                                                               |

| S. No. | Clause Reference                        | Bid Document Statement / Inconsistency                                                              | Required Clarification                                                                                                                                               |
|--------|-----------------------------------------|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|        | 29/31/33                                |                                                                                                     | to total bid value.                                                                                                                                                  |
| 11     | Additional BDS 20 / 22 and Annexure-F   | Physical bid copy language varies; BDS says non-submission does not invalidate an EPADS submission. | Confirm physical copy is optional/assistance-only and cannot affect responsiveness if EPADS bid is timely.                                                           |
| 12     | Technical RFP 4.12                      | Three screening rooms are required; room scope is not quantified.                                   | Define room dimensions, furniture, civil works, power, HVAC, networking, displays, servers, UPS, racks and PAA-provided infrastructure.                              |
| 13     | Technical RFP 5.1(vi)                   | Future expansion without additional cost impact.                                                    | Define the maximum future system/workstation count covered by the initially supplied software licenses.                                                              |
| 14     | Technical RFP 6.1                       | Parallel read-only Customs viewing required without stated quantity/locations.                      | Specify number of Customs stations, locations and whether hardware is included.                                                                                      |
| 15     | Technical RFP 5.1(vii)                  | Cybersecurity measures required without detailed controls.                                          | Provide minimum cybersecurity requirements: hardening, patching, access control, logging, encryption, network architecture, vulnerability testing and update policy. |
| 16     | Technical RFP 13.2                      | FAT subclauses numbered 12.2.1 / 12.2.2.                                                            | Correct numbering.                                                                                                                                                   |
| 17     | Technical RFP 1.23                      | Two-year SLA cost frozen for one year after warranty.                                               | Confirm SLA rate is fixed for the entire two-year SLA period.                                                                                                        |
| 18     | Additional BDS 33/34; SCC modifications | Contract clauses may vary and negotiations may amend contract/payment/delivery/methodology.         | Clarify that material requirements affecting price/competition will not be altered post-closing except as legally permissible.                                       |
| 19     | Technical RFP 4.6                       | "Standalone with TRS"; TRS length determined at site survey.                                        | Define TRS components, tray return rate/capacity, automation, safety, interfaces, trays and acceptance criteria.                                                     |
| 20     | Technical RFP 4.9 / 5.1                 | Minimum 150,000 images per machine and 1,000,000 per site plus centralized archive.                 | Define archive retention period, redundancy/backup, storage sizing, database location and whether counts are concurrent/total historical.                            |

We shall be grateful if the above points may kindly be clarified through EPADS and, where required, incorporated through a formal corrigendum / addendum before bid submission so that the same interpretation and commercial basis is applied uniformly to all prospective bidders.

**Yours faithfully,**

For and on behalf of **National Electronics Complex of Pakistan (NECOP)**

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